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FALL 1924

WHOLESALE PRICE LIST

For Nurserymen and Dealers



BUXUS SUFFRUTICOSA

Use Nurserymen's Telegraph Code in Telegraphing
Copies will be furnished Customers on Application

ROBERT C. YOUNG

WHOLESALE NURSERYMAN

Greensboro - North Carolina

MEMBER OF

 American Association of Nurserymen 
BUILDERS of BEAUTY



Notice to Customers

I would say to those unacquainted with me that I was born and grew up in nursery work on my father's nursery and have been engaged in the nursery business all my life. After spending eight years in northern nurseries, I returned south and devoted my time and small capital to growing boxwood and evergreens, today I have millions of evergreens growing in one of the largest evergreen producing plants in the south.

Located in the Piedmont section of the State we have severe cold weather, but there is very seldom a week from October to May in which we can not dig and ship. You get your stock from me when you want it and when you must have it for results. I do not pack my stock in a cold storage or put it in a greenhouse to ship out during the winter months and early spring.

I dig your order right out of the ground where it is growing, puddle the roots at once, also puddle again before packing, wrap the roots in damp moss and over this wrap wax paper.

My packing is done in a cool damp cellar and I absolutely guarantee my stock to reach you in perfectly healthy condition.

I personally look after digging and packing each and every order. When you buy of me you get real service and good stock treated in the proper way.

A trial will convince you.

Reference

As to my responsibility, I refer to any bank or business house in Greensboro, N. C., the commercial agencies and the leading nurserymen of the U. S.

Are You A Member?

Do you know that to become a member and to continue being a member of the

American Association of Nurserymen

that your business must be operated absolutely on the square in every way. If you are a member, you need not be rated in Dunn's or Bradstreet's, you need not send references—your credit is good with me.

Terms and Conditions of Sales

It will be mutually understood and agreed between the purchaser and ourselves that unless there exists some special contract agreement to contrary, that the terms and conditions named in this list govern all wholesale orders and business with us.

We accept all orders upon condition that they shall be void should any injury befall the stock from digging, frost, hail, storm, fire, insect pests, infections, quarantine regulations or other causes beyond our control. We assume no liability if unable to fill any order or portion of order for any of these causes or supply becoming exhausted on account of orders previously booked, or error in counts and estimates.

Shipping Season October, Continuing Until May

Terms: 30 Days Net From Date of Invoice

CREDITS will be extended only to those who have done satisfactory business in the past, or those having established financial ratings, or who can furnish satisfactory bank and financial references or security.

STRANGERS will be required to comply with the above, or send cash with order.

DISCOUNT of 5 per cent will be allowed on all orders where full amount of purchase price accompanies orders.

OUR LIABILITY AND GUARANTEE. We exercise the greatest care to keep our trees true to name, and hold ourselves in readiness at all times to replace, on proper proof, all stock that may prove otherwise, or refund the amount paid; but it is mutually agreed between the purchaser and ourselves that we shall not at any time be liable for any amount greater than the original price paid for trees. If goods are not accepted upon these conditions, they must be returned and money will be refunded.

TELEGRAPHIC ORDERS are usually filled the same day received. CODE—Use Nurseryman's Telegraphic Code, published by the American Association of Nurserymen.

EVERGREENS

250 at 1000 Rates

	100	1,000
Abies Concolor (From Seedling Beds) (Colorado Seed)		
10,000 1 year -----	\$ 4.00	\$30.00
Abies Douglassi (From Seedling Beds) (Colorado Seed)		
5,000 2 year, 6-8 inch -----	6.00	50.00
5,000 2 year, 4-6 inch -----	4.00	35.00
5,000 1 year -----	3.00	25.00
Abies Pectinata (From Seedling Beds)		
3,000 1 year -----	4.00	30.00
Abies Tsuga Canadensis (Hemlock) (From Seedling Beds)		
5,000 2 year, 4-6 inch -----	6.00	50.00
5,000 2 year, 2-4 inch -----	4.00	35.00
10,000 1 year -----	3.00	25.00
Biota Orientalis (Chinese Arbor-Vitae)		
(From Field Rows Transplanted)		
5,000 12-15 inch, 2 year -----	15.00	125.00
5,000 10-12 inch, 2 year -----	10.00	90.00
5,000 8-10 inch, 2 year -----	6.00	50.00
5,000 6-8 inch, 2 year -----	5.00	40.00
50,000 4-6 inch, 1 year (Not Transplanted) -----	2.00	12.00
50,000 6-8 inch, 1 year (Not Transplanted) -----	2.50	15.00
10,000 8-10 inch (Not Transplanted) -----	3.50	20.00
Biota Orientalis Compacta		
(From Field Rows Transplanted)		
5,000 4-6 inch, 2 year -----	10.00	90.00

	100	1,000
50,000 1 year from seedling bed, 4-6 inch -----	3.00	20.00
50,000 1 year from seedling bed -----	2.00	12.00
Light green, compact foliage, with round shape and dwarf habit of growth.		

Buxus Sempervirens (Common Tree Box)

Hardy south of New York.

3,000 3 year, Once Transplanted Nursery Rows, 10-12 inch -----	25.00	225.00
3,000 3 year, Once Transplanted Nursery Rows, 8-10 inch -----	20.00	190.00
10,000 3 year, Once Transplanted Nursery Rows, 6-8 inch -----	15.00	140.00
2,000 2 year, From Beds, 12-15 inch -----	20.00	190.00
5,000 2 year, 10-12 inch (From Beds) -----	15.00	140.00
20,000 2 year, 8-10 inch (From Beds) -----	15.00	135.00
100,000 2 year, 6-8 inch (From Beds) -----	10.00	80.00
50,000 2 year, 4-6 inch (From Beds) -----	7.00	60.00

Buxus Sempervirens Suffruticosa (var. nana) Dwarf Edging)

Hardy in the New England States.

3,000 3 year, Once Transplanted Nursery Rows, 8-10 inch -----	25.00	200.00
10,000 3 year, Once Transplanted Nursery Rows, 6-8 inch -----	20.00	150.00
15,000 3 year, Once Transplanted Nursery Rows, 4-6 inch -----	15.00	125.00
10,000 2 year (From Beds) Bushy, 4-6 inch -----	12.00	100.00
75,000 2 year (From Beds) Bushy, 4-6 inch -----	8.00	75.00
75,000 2 year (From Beds) Bushy, 2-4 inch -----	6.00	50.00

My boxwood is propagated from cuttings made up from select specimen plants growing on the grounds of old Southern Estates in N. C. and Va. These plants range from 50 to 100 years old and are in perfect condition. My stock of boxwood is one of the largest in America and will please you.

Cedrus Deodara

1,500 2 year, 3 inch pots, 4-6 inch -----	25.00	225.00
10,000 1 year, from seedling beds, 4-6 inch -----	15.00	125.00
Not crowded in beds. Good stocky plants.		

Cedrus Atlantica (From Seedling Beds)

2,000 1 year, 4-6 inch -----	15.00	125.00
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Cedrus Libani (From Seedling Beds)

3,000 4-6 inch, 2 year -----	8.00	75.00
6,000 6-8 inch, 2 year -----	12.00	100.00
2,000 8-10 inch, 2 year -----	20.00	175.00
10,000 4-6 inch, 1 year -----	7.00	60.00

The above 2 year stock is stocky and well branched.

HARDINESS OF CEDAR OF LEBANON—Perhaps because the Deodar Cedar is not hardy in the North, an error prevails that Cedrus Libani is also not hardy, which is a serious mistake. So far as concerns the nurserymen of Pennsylvania it is classed as a hardy evergreen without any hesitation. Even in the colder portions of the state it is said to thrive when not in solitary, exposed places, while in the Eastern portion it takes its place with the general run of hardy evergreens without any hesitation. At Philadelphia there are large cone bearing trees of its, and these trees are on elevated positions.

Writers say of the Cedar of Lebanon that all that now remains of them in a wild condition consists of a little forest of some four hundred trees, which are rigidly preserved. They lie on a small fertile plateau,

situated at an altitude of six thousand and one hundred and twenty-three feet above sea-level. With the exception of a few stragglers, the grove is enclosed by a neat stone wall built by a former governor of Lebanon to protect the smaller trees from goats.—From Florist Review, 12-6-23.

	100	1,000
Cryptomeria Japonica (Japanese Cedar)		
25,000 1 year, From Seeding Beds, 2-4 inch -----	4.00	35.00
The Japanese Cedar is a rapid grower and just the thing for florist to use in place of the Araucaria which are so very scarce and high.		
The Japanese Cedar is a rapid grower and just the thing for florist to use in place of the Araucaria which are so very scarce and high.		
Cunninghamia Lanceolata		
3,000 2-4 inch, 1 year, from seedling beds -----	4.00	35.00
2,000 4-6 inch, 1 year, from seedling beds -----	6.00	50.00
Cupressus Arizona (Arizona Cypress)		
15,000 4-6 inch, 1 year, from seedling beds -----	4.00	35.00
Cupressus Benthami (Excelsa)		
3,000 4-6 inch, 1 year from seedling beds -----	4.00	35.00
Native Southern Oregon, Northern California Beautiful, graceful tree. Bluish green foliage.		
Cupressus Lawsoniana (Lawson's Cypress)		
50,000 4-6 inch, 1 year, from seedling beds -----	5.00	40.00
10,000 6-8 inch, 1 year, from seedling beds -----	7.00	60.00
Cupressus Macrocarpa (Monterey Cypress)		
3,000 4-6 inch, from seedling beds -----	4.00	35.00
Cupressus Sempervirens Pyramidalis (Italian Cypress)		
1,500 8-10 inch, once transplanted -----	16.00	
1,000 6-8 inch, once transplanted -----	12.00	
5,000 4-6 inch, 2 year, from seedling beds -----	6.00	50.00
2,000 6-8 inch, 2 year, from seedling beds -----	8.00	75.00
50,000 4-6 inch, 1 year, from seedling beds -----	4.00	35.00
This is a seedling which produces various forms. A large percent will take the narrow, compact, pyramidal habit.		
SOUTHERN NURSERYMAN—Do not fail to plant Italian and Lawson Cypress this year. If they were hardy in the north the northern nurserymen would plant them by the thousands. The south is beginning to demand better, higher grade ornamentals. Grow them and you will find a ready market, right at your door.		
Euonymus Sieboldiana		
3,000 4-6 inch, 1 year seedlings -----	5.00	40.00
Juniperus Virginiana		
2,000 2-4 inch, 1 year, from beds -----	4.00	35.00
Ligustrum Ibota		
3,000 6-12 inch, 2 year -----	2.50	20.00
Ligustrum Japonicum		
2,000 4-6 inch, transplanted -----	5.00	40.00
1,000 6-8 inch, transplanted -----	7.00	60.00
5,000 6-8 inch, 2 year, from beds -----	5.00	40.00
5,000 4-6 inch, 1 year, from beds -----	2.00	15.00
Ligustrum Lucidum		
8,000 1 year seedlings, 2-4 inch -----	3.00	25.00

	100	1,000
Ligustrum Nepalense		
5,000 4-6 inch, 1 year seedlings -----	3.00	25.00
Lonicera Nitida		
2,000 4-6 inch, 2 year, transplanted -----	8.00	75.00
1,000 6-8 inch, 2 year, transplanted -----	12.00	100.00
Mahonia Aquifolium		
2,000 2-4 inch, 1 year from beds -----	5.00	40.00
Magnolia Grandiflora		
3,000 1 year seedlings -----	6.00	50.00
Nandina Domestica (Japanese Nandina)		
1,000 2½ inch pots, 2 year -----	30.00	
2,000 1 year, from seed -----	10.00	
Picea Excelsa (Norway Spruce)		
5,000 3 year, transplanted, 4-6 inch -----	5.00	40.00
20,000 2 year, from beds, 4-6 inch -----	2.00	12.00
50,000 1 year, from beds -----	1.25	8.00
Picea Pungens (Colorado Blue Spruce)		
10,000 2 year, from beds, 4-6 inch -----	6.00	50.00
10,000 2 year, from beds, 2-4 inch -----	3.50	30.00
50,000 1 year, from beds -----	3.00	20.00
Pinus Austriaca (Austrian Pine)		
1,500 2 year, from beds, 4-6 inch -----	3.00	25.00
5,000 1 year, from beds, 2-4 inch -----	2.50	18.00
Has rich, glossy, dark green foliage. Well adapted for planting in cities, as it is highly resistant to smoke. A fast growing, dense tree of wonderful adaptability.		
Pinus Banksiana (Jack Pine)		
25,000 1 year, from beds, 4-6 inch -----	1.50	12.00
Fast growing pine well adapted to rough gravelly and sandy locations. Grows and thrives on barren soils where other trees could not live.		
Pinus Edulis (Variegated Nut Pine)		
500 1 year, from beds -----	8.00	
Pinus Densiflora (Japanese Red Pine)		
5,000 2 year, from beds, 6-12 inch -----	3.00	20.00
25,000 1 year, from beds, 4-6 inch -----	1.50	12.00
Pinus Flexilis (Colorado Blue Pine)		
4,000 1 year, from beds, 2-4 inch -----	4.00	35.00
Somewhat similar to Pinus Cembra, except it has a decided bluish cast.		
Pinus Montana (Swiss Mountain Pine)		
25,000 1 year, from beds -----	3.50	30.00
Very variable in habit, usually low, often prostrate, some pyramidal.		
Pinus Mughus (Mugho Pine)		
150,000 1 year, from beds -----	4.00	35.00
1,000 2 year, from beds -----	7.00	60.00
True compact, dwarf type. The seed of this true many stemmed type, are very hard to obtain. I have, after trying for two years, been able to get this seed at a very high price.		

	100	1,000
Pinus Palustris		
1,000 1 year, from beds -----	3.50	30.00
Pinus Pinaster (P Maritima)		
3,000 1 year, from beds -----	3.00	25.00
Pinus Pinea (Stone Pine)		
1,000 1 year, from beds -----	3.50	30.00
Pinus Ponderosa (W. Yellow Pine)		
1,000 1 year, from beds -----	2.00	15.00
Pinus Resinosa (Red Pine)		
2,000 1 year, from beds -----	4.00	35.00
Pinus Sylvestris (Scotch Pine)		
15,000 1 year, from beds -----	1.50	12.00
Pinus Strobus (White Pine)		
10,000 1 year, from beds -----	2.00	18.00
Pinus Thunbergi (Japanese Black Pine)		
10,000 1 year, from beds -----	2.00	18.00
Retinospora Obtusa (Japanese Cypress)		
1,000 2 year, from beds, 4 inch -----	6.00	50.00
50,000 1 year, from beds, 2 inch -----	3.00	25.00
One of the oldest trees of Japan. It makes a strong vigorous tree with horizontal fernlike branches, dropping habit. Foliage bright green.		
Retinospora Pisifera (Sawara Cypress)		
400 3 year, 6-8 inch, transplanted -----	20.00	
40,000 1 year, from beds, 2-4 inch -----	3.00	25.00
Thuja Picata (T Gigantea)		
50,000 1 year, from beds -----	2.50	20.00
A dense pyramidal grower, branches rigid and erect.		
Thuja Occidentalis (American Arborvitae)		
5,000 2 year, from beds, 4 inch -----	5.00	45.00
10,000 2 year, from beds, 2-4 inch -----	4.00	35.00
100,000 1 year, from beds, 1-2 inch -----	2.50	20.00
Ulex Europaeus (Furze) (Gorse)		
200 2 year, from field rows (transplanted) 18-24 inch -----	10.00	
2,000 1 year, from beds, 6-8 inch -----	2.00	18.00

SHRUBS AND TREES

Acer Palmatum (polymorphum) (Japanese Maple)

100,000 strong, healthy 1 year seedlings.

8-10 inch -----	10.00	90.00
6-8 inch -----	7.00	60.00
4-6 inch -----	6.00	50.00

"A handsome shrub of dense, though graceful habit, and with elegant foliage, beautiful especially in spring for its delicate shades of green and red and again in autumn when the leaves assume the most striking tints."—(Bailey.)

Used for understock in grafting or budding all Japanese Maple.

Calycanthus Floridus

500 2 year, from beds, 6-12 inch -----	6.00	
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Caragana Arborescens	100	1,000
1,000 1 year seedlings -----	2.50	20.00
Colutea Arborescens		
3,000 1 year seedlings -----	2.50	20.00
Cytisus Scoparius (Scotch Broom)		
8,000 1 year seedlings -----	2.00	18.00
Deutzia P. of R.		
500 3 year, 2-3 feet -----	10.00	
Elacagnus Umbellata		
10,000 1 year seedlings -----	2.00	18.00
Enkianthus Perulatus (E. Japonicus)		
3,000 1 year seedlings -----	2.50	20.00
Forsythia Fortunei		
300 2 year, 2-3 feet -----	8.00	
Hamamelis Virginiana (Witch Hazel)		
500 1 year seedlings -----	2.50	
Hydrangea P. G.		
500 3 year, 18-24 inch -----	25.00	
Lonicera Fragrantissima		
300 3 year, 18-24 inch -----	8.00	
Spirea Van Houtte		
500 3 year, 3-4 feet -----	8.00	
Syringa Vulgaris (Common Lilac)		
4,000 2 year seedlings, 4-6 inch -----	6.00	50.00
Taxodium Distichum (Common Baldcypress)		
2,000 1 year seedlings, 6-12 inch -----	10.00	80.00

HEDGE PLANTS

Ulms Americana (American Elm)		
10,000 2 year seedlings, 6-12 inch -----	2.00	15.00
Berberis Thunbergi		
15,000 3 year, strong bushy transplants, 18-24 inch --	20.00	160.00
7,000 3 year, strong bushy transplants, 12-18 inch --	10.00	90.00
4,000 2 year, transplants, 9-12 inch -----	6.00	50.00

VINES

Aristolochia Macrophylla (Sipho) Dutch-man's Pipe		
4,000 2 year seedlings -----	5.00	40.00
Berchemia Racemosa (Rhamnaceae)		
1,000 2 year seedlings -----	3.00	25.00
Clematis Flammula		
200 2 year seedlings -----	10.00	

	100	1,000
Clematis Paniculata		
5,000 3 year, once transplanted, No. 1 -----	12.00	100.00
Clematis Vitalba		
200 2 year seedlings -----	10.00	
Euonymus Radicans		
300 3 year, from field rows -----	10.00	
Hedera Helix (English Ivy)		
2,000 2 year, from field rows -----	6.00	50.00
25,000 2 year, beds -----	3.00	25.00
Kudzu Vine (Pueraria)		
500 2 year seedlings -----	5.00	40.00
Lonicera (Japonica Halleana) (Hall's Honeysuckle)		
Collected Plants -----		25.00
Vinca Minor (Periwinkle or Trailing Myrtle)		
20,000 lining out stock -----		18.00
10,000 2 year, transplanted, No. 1 -----	4.00	30.00
Wisteria Multijuga (White)		
500 2 year No. 1 seedlings -----	10.00	
Wisteria Sinensis (Purple)		
200 2 year No. 1 seedlings -----	10.00	

Lilium Regale (Myriophyllum)

"One of the most beautiful of all known lilies. The exquisite blending of tints and colors forming a charming contrast with the rich, deep green foliage. Highly recommended for general culture, both for pots and the open ground. Strong growing and permanent as far north as Boston."—(Bailey.)

"L. Regale came to us from China. With its large flowers, white overlaid with pink and with a yellow throat, it is one of the most stately of all. Treated like *L. Speciosum rubrum* or *L. Aurum*, it appears to be as hardy as either and a most welcome addition to what we already have. It can be grown and flowered in pots."—(Fritz Bahr.)

Prices on request. Where will you get your lily bulbs next year? They will be scarce and high.

IRIS

Iris Kaempferi (Japanese Iris)

2,000 2 year, No. 1 -----	5.00	40.00
3,000 1 year -----	3.50	30.00

YUCCA

Yucca Filamentosa (Adam's Needle)

3,000 2 year, No. 1 -----	4.00	35.00
5,000 1 year -----	3.00	25.00

Yucca Glauca (Augustifolia)

2,000 1 year -----	3.00	25.00
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1000 Hibiscus (Rosemallow)

Pink, White Crimson -----	10.00	80.00
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PLANT YOUNG'S EVERGREENS FOR PROFIT

Evergreens costing you from 2c to 10c now will sell or \$1.50 to \$3.00 within two or three years

Do you grow your own, or do you pay some one else a handsome profit to grow them for you?

LOOK AHEAD AND SUCCEED

**10% DISCOUNT for Next Thirty Days
If Purchase Price Accompanies Order**

HOW TO PLANT

My stock comes to you packed in pure moss. I have a standing offer of \$500.00 to any one who can show me a better method of packing than the method I use. Roots of evergreens must be kept moist. I puddle when digging and again when packing. Exposure to sun or wind will set the resinous sap in evergreens and nothing will revive them. Immediately on receiving shipment unpack the plants at once. Dip the roots in a mud puddle and if you can't plant at once cut open bundles and spread the plants out in a trench. Be sure to pack the soil firmly about the roots. Water but keep the tops dry and cover lightly with straw to protect from sun and wind.

In planting one and two year evergreen seedlings I find the most successful and economical method is to plant in beds. Spade the soil deeply, mixing well rotted manure in as the soil is spaded. Stake out the beds six feet wide and plant in rows six inches apart. Set the plants three or four inches apart in the rows and be sure and firm the soil well around the roots. After which water thoroughly and mulch with manure or leaves, cover the bed with laths or brush as fast as planted, have this shade raised about twelve inches above the bed. You can drive in good heavy stakes on which stretch wire to hold this protection. Leave this shade on the first year, remove in late spring of second growing season. Keep the soil worked with a hand weeder and water thoroughly as often as required to keep the soil moist.

Some of my two year stock can go directly in field rows. For instance, Boxwood, Cedrus Libani, Cedrus Deodara, Chamaecyparis, Cyptomeria, Cupressus in 6" and over, Ligustrum, Pines and Thuja Orientalis. Need but little water and grow too fast to handle in beds. After planting in field rows mulch the plants with manure or straw to protect from rapid freezing and thawing during winter planting and to hold moisture in spring planting.

Robert C. Young

**Wholesale Nurseryman
Greensboro, N. C.**

PLANT YOUNG'S EVERGREENS FOR PROFIT

Evergreens costing you from 2c to 10c now will sell for \$1.50 to \$3.00 within two or three years.

Do you grow your own, or do you pay some one else a handsome profit to grow them for you?

Look ahead and succeed.

20 per cent DISCOUNT **For Next Thirty Days if Purchase Price** **Accompanies Order**

I cannot fill orders for Cedrus Deodara, Cedrus Atlantica, Abies Nordmanniana and Nandina unless other stock is ordered.

Young evergreen stock is scarce and in big demand.

Do not delay in sending your order in. Last spring hundreds of orders were not filled in the ornamental line. Were you disappointed in not receiving stock ordered late in the season.

My stock comes to you packed in pure moss. I have a standing offer of \$500.00 to any one who can show me a better method of packing than the method I use. Roots of evergreens must be kept moist. I puddle when digging and again when packing. Exposure to sun or wind will set the resinous sap in evergreens and nothing will revive them. Immediately on receiving shipment unpack the plants at once. Dip the roots in a mud puddle and if you can't plant at once cut open bundles and spread the plants out in a trench. Be sure to pack the soil firmly about the roots. Water but keep the tops dry and cover lightly with straw to protect from sun and wind.

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Robert C. Young
Wholesale Nurseryman,
Greensboro, N. C.

